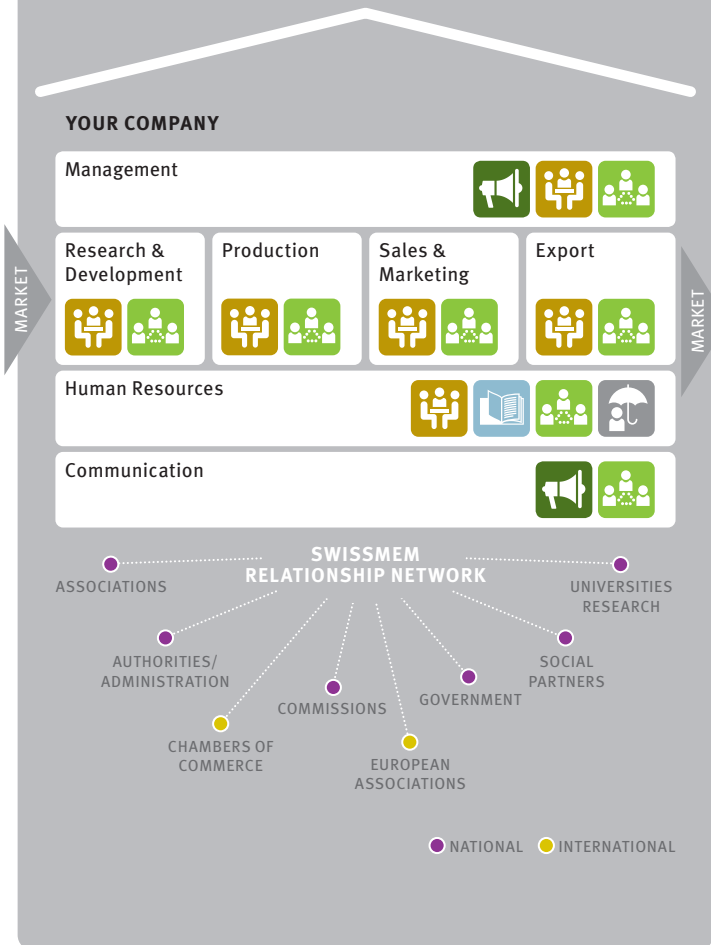


Five good reasons to join Swissmem

As a Swissmem member, you are entitled to free legal and technical advice from experienced specialists. You receive exclusive access to specialist professional networks and information from the MEM industries. You also benefit from first-class training packages at preferential prices. And, not least, you help ensure that industry continues to develop as a strong political force.



1

ADVICE



- Labour law
- Commercial law
- Energy & environmental law
- Innovation / Technology / Industry 4.0

Free professional advice from specialists in the following areas

- Labour law and social insurance regulations/CEA (voluntary application): Case advice on dismissal, pay, working hours, restructuring, etc.; negotiations within the company or with trade unions; various sample contracts and templates.
 - Commercial law: contract law, EU technical law, export control
 - Environmental law: EU chemicals legislation, sustainability
 - Energy efficiency and climate protection
 - Innovation consulting: R&D partners, funding programmes
 - Digitalization: «Industry 2025» offering
 - Basic vocational education, advanced training
 - Technology: initial advice and contact facilitation
- Further advisory services (e.g. litigation, arbitration) by arrangement with a separate quotation

2

INTERESTS



- Liaison with government, parliament and administration
- Consultation
- Referendum campaigns
- Media relations
- Image communication

Representing the industries' interests vis-à-vis administrative, political and public audiences

- Swissmem continuously monitors the political process and advocates the interests of the MEM industries. Its activities focus on economic, social, educational, energy and labour market submissions.
- Swissmem carries out image advertising for the technology industry (tecindustry.ch).
- Helped by the impetus its 1250-plus member companies give it, Swissmem is able to use its dense network of contacts to make its voice heard in government and the media. The more companies are members, the more effectively Swissmem can drive forward this work.

3

NETWORK



- 24 industry sectors
- 12 experience-sharing groups
- Country desks
- 24 committees & joint entities

Involvement in strong industry networks

- Participation and professional dialogue in 24 industry sectors (sub-sectors)
- Experience-sharing groups (e.g. communications managers, HR managers, staff development)
- Experience-sharing on key markets
- Swissmem committees (e.g. Legal Committee, Environment & Energy Committee, Export Financing Committee, Research Committee, Vocational Training Committee, Training and Development Committee)
- Country-specific enquiries (initial consultation) and facilitating contact

4

TRAINING



- Courses and seminars
- In-house training and advice
- Webinars
- Centre of excellence for basic professional training
- Professional training at the sfb educational centre

A diverse range of training opportunities at preferential prices

- Courses and seminars on leadership and management at the Swissmem Academy (e.g. Head of Industrial Production, Team Leader, IPMA project management, occupational safety, environment, value-added tax, foreign trade)
- In-house training and advice with tailored content for employee and team development at all management levels
- Centre of excellence for basic professional training, training advice
- Price reductions on vocational training materials
- find-your-future.ch training and development platform, regional platform for vocational marketing

5

COMPENSATION FUND



- Single source for 1st pillar
- Specific to the MEM industries
- Professional – digital – efficient
- Low administrative costs

Social security – professional – digital – efficient

- Single source for all social insurance needs: contributions - international - services (pensions, family allowance, loss of earnings)
- Specialist and advisory skills, specifically for MEM & medtech companies
- Customer visits, support, training courses/speeches
- Modern B2B customer portal, 24/7
- Short response times and low administrative costs